



At the Academy of Procurement, we understand that learners want to get the most out of their training. Therefore, we provide the necessary support during the course of their program.

Academy Support

The learners will have support throughout the duration of the Academy. This support comes in the form of monthly reports sent directly to managers on how the learners are progressing through their learning plans. The manager will be able to track all progress and address any engagement issue that are identified. Learners will receive monthly login reminders & Academy newsletters, and will be contacted via phone on a regular basis. This feature is designed to drive engagement on the program and ensures all learners are following their learning plans, ensuring you get full value and a strong ROI from your academy. Your program will also have a dedicated Account Manager and a help desk for learners to pose questions or seek support.

Benefit from proactive learner support:

- Active support and learner follow-up
- Training according to the agreed schedule
- Multilingual support team to assist every learner
- Engaging and effective experience

Role of dedicated Account Manager:

- Structured to make learning in your organisation more effective
- Liaise with individuals, managers, and directors to identify training needs and propose solutions to remediate
- Once regular structured training processes are embedded, the Account Manager can provide ad-hoc remote support activity to further enhance the learning experience

Delivery Benefits and Value

We specialise in corporate academies, where staff are trained for the skills required in their role. We do this differently than anybody else in the market and we are proud to be recognised as one of the most innovative companies for corporate procurement training.

Deliverable	Benefits	What is the value
Procurement/ Supply Chain Competency Framework	- Lowest Total Cost of Ownership	- Best-in-class organisations are 70% more likely to have a competency model. Having a vision towards training will motivate your staff
Fastest Academy set-up in industry	- Few projects risk - Lowest Total Cost of Ownership	- 100% certainty about successful implementation - Lean approach, as one would expect from procurement
Highest Quality e-Learning in industry	- Based on cognitive load theory - High retention effect - Active learning - application-focused design	- Similar learning effects to classroom training - Learners implement i.e. best practice in the training industry
Simulations	- Online simulations, linked to completed eLearning courses, will further embed learnings, better than what can be achieved in class.	- Best practice in the training industry - a practice-oriented simulation after an initial training, is fun and extremely effective.
Highest participation rate in the industry	- Intensive use & completion of programming = ROI - 100% certainty about successful implementation	- Lean organisation, as one would expect from procurement - Motivated workforce
Certificate	- Certificate of Completion, issued by Academy of Procurement	- Motivated & inspired staff
Language Pack	- Global English, easy to understand by non-English learners	- Most liked English product by non-English learners in over 100 countries